

Oregon Lottery Operating Summary For the month ending April 30, 2024 (in thousands)

		Tradit	ional			Vid	eo			Sp	oorts		Total Lottery				
	Current	Current	Last	Actual to	Current	Current	Last	Actual to	Current	Current	Current Last		Current	Current	Last	Actual to	
	Month	Month	Year	Budget	Month	Month	Year	ar Budget		Month	Year	Budget	Month	Month	Year	Budget	
	Actual	Budget	Actual	Variance	Actual	Budget	Actual	Variance	Actual	Budget	Actual	Variance	Actual	Budget	Actual	Variance	
Revenue	\$ 37,582	\$ 31,605	\$31,362	\$ 5,978	\$ 1,408,345	\$ 1,446,986	\$ 1,373,828	\$ (38,641)	\$ 71,199	\$ 57,508	\$ 54,243	\$ 13,691	\$1,517,126	\$ 1,536,098	\$ 1,459,433	\$ (18,972)	
Prizes	23,234	20,362	19,459	(2,872)	1,303,979	1,340,777	1,273,395	36,798	64,928	52,269	48,115	(12,659)	1,392,141	1,413,408	1,340,969	21,267	
Net Revenue	14,348	11,242	11,903	3,106	104,366	106,209	100,433	(1,843)	6,271	5,239	6,128	1,032	124,985	122,690	118,464	2,295	
Direct Expenses	5,051	4,546	5,051	(505)	24,327	25,914	23,639	1,587	3,235	3,317	3,253	82	32,613	33,776	31,943	1,163	
Total Indirect Revenue/(Loss)	(2,382)	72	2,128	(2,454)	2,082	866	229	1,216	79	21	8	58	(221)	959	2,365	(1,180)	
Total Indirect Expense	1,018	773	720	(245)	8,764	9,265	8,064	501	404	222	326	(182)	10,186	10,259	9,110	73	
Net Profit from Operations	5,898	5,996	8,260	(99)	73,356	71,896	68,959	1,460	2,711	1,721	2,557	990	81,965	79,614	79,776	2,352	
Modernization Investment Spending													404	1,912	910	1,508	
Net Profit													\$81,561	\$77,701	\$78,866	\$3,860	

	TOTAL LOTTERY			
	Current Month Actual	Current Month Budget	Last Year Actual	Actual to Budget Variance
Percentages of Distributable Rev	enue for the Mont	h		
Prizes	91.8%	92.0%	91.9%	0.2%
Administrative Expenses	2.8%	3.0%	2.9%	0.2%
Percentages of Distributable Rev	enue for the Year			
Prizes	91.6%	91.7%	91.7%	0.1%
Administrative Expenses	3.1%	3.3%	2.9%	0.2%



Oregon Lottery Operating Statement For the month ending April 30, 2024

	Traditional	Video	Sports	Actual	Budget	Variance	% Variance
Revenue			. (,	
Scratch-Its™ Instant Tickets	\$ 13,515,216			\$ 13,515,216	\$ 12,466,327	\$ 1,048,889	8.4%
Megabucks™	2,218,864			2,218,864	2,570,142	(351,278)	-13.7%
Powerball®	8,637,654			8,637,654	4,429,771	4,207,883	95.0%
Mega Millions®	3,214,979			3,214,979	2,552,839	662,140	25.9%
Raffle ^{sм}	(50)			(50)	-	(50)	N/A
Keno	9,265,085			9,265,085	8,874,906	390,179	4.4%
Pick 4 ^{sм}	169,366			169,366	161,062	8,303	5.2%
Win For Life [™]	420,858			420,858	386,802	34,056	8.8%
Lucky Lines [™]	140,282			140,282	162,816	(22,534)	-13.8%
Video Lottery™ (Gross Receipts)		\$ 1,408,344,918		1,408,344,918	1,446,985,886	(38,640,968)	-2.7%
Sports Wagering (Gross Receipts)			\$ 71,198,864	71,198,864	57,507,719	13,691,145	23.8%
Total Revenue	37,582,254	1,408,344,918	71,198,864	1,517,126,035	1,536,098,271	(18,972,236)	-1.2%
Prizes	(23,233,852)	(1,303,978,886)	(64,927,913)	(1,392,140,651)	(1,413,408,140)	21,267,489	1.5%
Net Revenue	14,348,401	104,366,032	6,270,951	124,985,384	122,690,131	2,295,253	1.9%
Direct Expenses							
Commissions	3,332,891	20,512,162	-	23,845,053	25,391,996	1,546,943	6.1%
Game Vendor Charges	841,903	167,570	3,234,800	4,244,273	4,299,036	54,763	1.3%
Tickets	313,431	-	-	313,431	248,877	(64,554)	-25.9%
Advertising	3,917	2,697	-	6,614	471,180	464,566	98.6%
Sales Support	57,459	-	-	57,459	49,853	(7,606)	-15.3%
Game Equipment, Parts & Maintenance	6,359	1,597,318	-	1,603,676	946,750	(656,926)	-69.4%
Depreciation	492,832	2,042,538	-	2,535,370	2,367,671	(167,700)	-7.1%
Interest Expense	2,206	5,210	-	7,416	912	(6,504)	-713.1%
Direct Expenses	5,050,998	24,327,496	3,234,800	32,613,293	33,776,275	1,162,981	3.4%
Gross Profit	9,297,404	80,038,536	3,036,151	92,372,091	88,913,857	3,458,234	3.9%
Indirect Revenue							
Gain (Loss) on Sale of Fixed Assets	5,995	51,609	1,958	59,561	-	59,561	N/A
Other Income/(Expense)	280,530	2,029,906	77,007	2,387,443	958,666	1,428,777	149.0%
Investment Market Value Adj	(2,668,182)			(2,668,182)		(2,668,182)	N/A
Total Indirect Revenue/(Loss)	(2,381,657)	2,081,515	78,965	(221,177)	958,666	(1,179,843)	-123.1%
Indirect Expenses							
Public Information	1,964	16,910	641	19,516	190,832	171,316	89.8%
Market Research	2,882	24,808	941	28,630	-	(28,630)	N/A
Salaries, Wages & Benefits	663,961	5,715,840	284,946	6,664,746	6,565,345	(99,401)	-1.5%
Services & Supplies	295,898	2,547,299	100,012	2,943,210	3,308,930	365,721	11.1%
Depreciation	52,698	453,661	17,209	523,568	193,914	(329,654)	-170.0%
Interest Expense	593	5,102	194	5,888	-	(5,888)	N/A
Total Indirect Expense	1,017,996	8,763,619	403,943	10,185,558	10,259,021	73,463	0.7%
Net Profit from Operations	5,897,751	73,356,432	2,711,173	81,965,356	79,613,502	2,351,854	3.0%
Modernization Investment Spending				404,446	1,912,416	1,507,970	78.9%
Net Profit				\$ 81,560,910	\$ 77,701,086	\$ 3,859,824	5.0%



Oregon Lottery Supplemental Schedule of Services and Supplies Expenses For the month ending April 30, 2024

	Traditional					Video					Sports						Total Lottery						
		Actual	Budget		Variance		Actual		Budget	1	Variance		Actual		Budget	Var	/ariance		Actual		Budget	Va	riance
Travel	\$	4,231 \$	4,236	\$	5	\$	36,425	\$	50,793	\$	14,368	\$	1,382	\$	1,216	\$	(166)	\$	42,038	\$	56,245 \$		14,207
Office Expenses		2,010	2,701		691		17,303		32,380		15,078		656		775		119		19,969		35,856		15,887
Retailer Network Expenses		48,933	-		(48,933)		421,251		-		(421,251)		-		-		-		470,184		-		(470,184)
Retailer Network Recovery		(59,295)	-		59,295		(510,453)		-		510,453		-		-		-		(569,748)		-		569,748
Telecommunications		9,554	7,407		(2,147)		82,248		88,811		6,562		3,120		2,126		(994)		94,923		98,344		3,421
Intergovernmental Charges		8,153	11,794		3,642		70,183		141,411		71,227		2,662		3,385		723		80,998		156,590		75,592
Technology Expenses		70,408	58,629		(11,779)		606,122		702,957		96,835		22,992		16,828		(6,164)		699,523		778,415		78,892
Professional Services		194,410	146,078		(48,332)		1,673,619		1,751,453		77,834		63,486		41,929		(21,558)		1,931,516		1,939,460		7,944
Staff Training & Recruiting		6,297	3,459		(2,837)		54,207		41,477		(12,730)		2,056		993		(1,063)		62,560		45,929		(16,631)
Facilities		2,684	4,385		1,701		23,107		52,574		29,468		877		1,259		382		26,668		58,218		31,550
Facilities Maintenance		2,267	2,971		704		19,516		35,624		16,108		740		853		113		22,523		39,448		16,925
Other Services & Supplies		2,099	2,862		762		18,071		34,310		16,239		685		821		136		20,855		37,993		17,138
Fleet Expenses		5,815	4,702		(1,113)		50,059		56,380		6,321		1,899		1,350		(549)		57,773		62,432		4,659
TOTAL		297,566	249,225		(48,341)		2,561,658		2,988,169		426,512		100,557		71,535		(29,021)		2,959,780		3,308,930		349,150
Less Non Distributable Revenue		(1,668)	-		1,668		(14,358)		-		14,358		(545)		-		545		(16,571)		-		16,571
AMOUNT REPORTED	\$	295,898 \$	249,225	\$	(46,673)	\$	2,547,299	\$	2,988,169	\$	440,870	\$	100,012	\$	71,535	\$	(28,477)	\$	2,943,210	\$	3,308,930 \$		365,721



Oregon Lottery Operating Statement Year to Date Through April 30, 2024

Total Lottery Traditional Video Sports Actual **Budget** Variance % Variance Revenue 0.9% Scratch-Its™ Instant Tickets \$ 132,901,294 132,901,294 \$ 131,740,610 \$ 1,160,684 Megabucks™ 25,791,685 25,791,685 27,423,497 (1,631,812)-6.0% Powerball® 89,307,591 89,307,591 79,974,015 9,333,576 11.7% Mega Millions® 49,103,382 49.103.382 40,588,106 8.515.276 21.0% Raffle™ 2,499,630 2,499,630 2,500,000 (370)0.0% Keno 88,617,280 88,617,280 88,744,274 (126,994)-0.1% Pick 4^{sм} 1,659,532 1,659,532 1,637,386 22,146 1.4% Win For Life^{sм} 4.270.749 4.270.749 4.178.768 91.981 2.2% 1,503,836 Lucky Lines[™] 1,503,836 1,604,256 (100,420)-6.3% Video Lottery^{sм} (Gross Receipts) \$ 13,350,656,260 13,350,656,260 13,358,810,492 (8,154,232)-0.1% Sports Wagering (Gross Receipts) 631,826,149 631,826,149 539,305,672 92,520,477 17.2% 395.654.979 **Total Revenue** 13.350.656.260 631.826.149 14.276.507.076 101.630.312 0.7% 14.378.137.388 Prizes (241.905.284) (88,812,506) -0.7% (12,364,055,229)(570,719,310)(13,176,679,823)(13,087,867,317)Net Revenue 153,749,695 986,601,031 61,106,838 1,201,457,565 1,188,639,759 12,817,806 1.1% **Direct Expenses** Commissions 34,134,317 229.987.649 264.121.965 260.192.308 (3,929,658)-1.5% Game Vendor Charges 9.890.809 737,544 32,089,456 42.717.809 42.578.019 (139,790)-0.3% Tickets 2.832.884 2.832.884 3.591.623 758.739 21.1% Advertising 4,871,470 208,827 5,080,297 6,283,200 1,202,903 19.1% Sales Support 403,141 4,373 407,513 880,005 472,492 53.7% Game Equipment, Parts & Maintenance 108.135 7,177,316 7,285,451 11,376,388 4.090.937 36.0% 18,791,374 Depreciation 4,782,949 23,574,323 23,918,371 344,048 1.4% Interest Expense 5,756 71,896 77,652 9,120 (68,532)-751.4% **Direct Expenses** 57,029,460 256,978,978 32,089,456 346,097,895 348,829,034 2,731,139 0.8% **Gross Profit** 96,720,235 729,622,053 29,017,382 855,359,670 839,810,725 15,548,945 1.9% Indirect Revenue Gain (Loss) on Sale of Fixed Assets 16.779 129.757 5.751 152.287 152.287 N/A 2,363,486 16,919,924 687,298 19,970,708 9,586,660 10,384,048 108.3% Other Income Investment Market Value Adj (4,224,131)(4,224,131)(4,224,131)N/A 9,586,660 Total Indirect Revenue/(Loss) (1,843,867)17.049.681 693.049 15,898,864 6.312.204 65.8% **Indirect Expenses** 32.0% Public Information 93,136 682,111 25,129 800,376 1,176,320 375,944 Market Research 347,354 10,836 961,958 58.0% 46,072 404,262 557,696 Salaries, Wages & Benefits 7,585,970 57,280,329 2,937,908 67,804,207 65,653,451 (2,150,756)-3.3% Services & Supplies 699,102 40.5% 2,263,779 17,056,509 20,019,390 33,666,783 13,647,393 Depreciation 453.960 3.929.828 164,174 4,547,962 3.060.413 (1,487,550)-48.6% 5,979 Interest Expense 59,848 2,607 68,433 (68,433)N/A **Total Indirect Expense** 10,448,896 79,355,978 3,839,756 93,644,631 104,518,925 10,874,294 10.4% **Net Profit from Operations** 84.427.472 667,315,756 25.870.675 777,613,903 744,878,460 32,735,442 4.4% **Modernization Investment Spending** 6,241,023 19,124,152 12,883,129 67.4% **Net Profit** 771,372,880 725,754,308 45,618,571 6.3%



Oregon Lottery Supplemental Schedule of Services and Supplies Expenses Year to Date Through April 30, 2024

		Traditional			Video			Sports		Total Lottery			
•	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance	
Travel	37,608	40,567	2,958	278,968	486,388	207,420	13,393	11,644	(1,749)	329,969	538,599	208,630	
Office Expenses	24,080	25,586	1,506	179,898	306,769	126,871	7,319	7,344	25	211,297	339,699	128,402	
Retailer Network Expenses	553,931	-	(553,931)	4,169,357	-	(4,169,357)	-	-	-	4,723,289	-	(4,723,289)	
Retailer Network Recovery	(639,050)	-	639,050	(4,929,828)	-	4,929,828	-	-	-	(5,568,878)	-	5,568,878	
Telecommunications	95,165	74,072	(21,094)	739,046	888,107	149,062	28,945	21,261	(7,684)	863,156	983,440	120,284	
Intergovernmental Charges	142,612	117,942	(24,670)	1,085,392	1,414,105	328,713	43,563	33,853	(9,710)	1,271,567	1,565,900	294,333	
Technology Expenses	611,381	588,846	(22,535)	4,680,298	7,060,167	2,379,869	183,142	169,017	(14,125)	5,474,821	7,818,030	2,343,209	
Professional Services	1,243,511	1,464,480	220,970	9,412,766	17,558,869	8,146,104	364,746	420,351	55,605	11,021,022	19,443,700	8,422,678	
Staff Training & Recruiting	45,957	51,215	5,258	362,743	614,059	251,316	14,268	14,700	432	422,968	679,974	257,006	
Facilities	37,213	43,849	6,636	216,447	525,745	309,297	7,794	12,586	4,792	261,454	582,180	320,726	
Facilities Maintenance	37,879	29,712	(8,167)	312,554	356,240	43,686	12,367	8,528	(3,839)	362,800	394,480	31,680	
Other Services & Supplies	40,220	52,457	12,236	301,526	628,948	327,422	13,037	15,057	2,020	354,783	696,461	341,678	
Fleet Expenses	59,260	47,023	(12,237)	434,984	563,800	128,816	16,680	13,497	(3,183)	510,924	624,320	113,396	
TOTAL	2,289,769	2,535,749	245,979	17,244,150	30,403,197	13,159,047	705,254	727,837	22,584	20,239,173	33,666,783	13,427,610	
Less Non Distributable Revenue	(25,990)	-	25,990	(187,641)	-	187,641	(6,152)	-	6,152	(219,783)	-	219,783	
AMOUNT REPORTED	2,263,779	2,535,749	271,969	17,056,509	30,403,197	13,346,688	699,102	727,837	28,736	20,019,390	33,666,783	13,647,393	



Oregon Lottery Comparative Balance Sheet As of April 30, 2024

	As of 4/30/2024	As of 4/30/2023	As of 4/30/2022
Assets			
Current Assets:			
Cash	\$ 382,508,662	\$ 386,447,477 \$	353,497,001
Securities Lending Cash Collateral	1,975,603	3,079,898	-
Investments for Prize Payments at Fair Value - Short-Term	11,138,008	11,044,114	11,138,071
Accounts Receivable - Games	45,064,796	37,017,121	36,205,503
Accounts Receivable - Other	46,511	72,417	1,409,469
Allowance for Doubtful Accounts	(41,946)	(33,632)	(322,134)
Ticket Inventory	2,248,080	1,831,368	1,496,488
Prepaid Expenses	7,862,091	4,585,483	3,837,164
Total Current Assets	450,801,805	444,044,246	407,261,562
Noncurrent Assets:			
Investments for Prize Payments at Fair Value - Long Term	80,650,317	93,830,777	104,425,621
Prize Reserves with Multi-State Lottery (MUSL)	4,563,013	4,218,737	4,221,943
Prize Reserves for Sports	320,000	320,000	2,320,000
Net OPEB Asset - RHIA	1,833,552	1,561,144	680,959
Capital Assets:			
Equipment, Net of Accumulated Depreciation	83,894,840	75,045,160	59,119,153
Computer Software, Net of Accumulated Depreciation	17,637,700	11,775,187	11,272,072
Building and Improvements, Net of Accumulated Depreciation	7,362,802	6,849,794	7,040,045
Leased Property and Equipment, Net of Accumulated Depreciation	1,454,548	1,095,935	47,208
Vehicles, Net of Accumulated Depreciation	3,026,201	2,205,108	2,027,154
Capital In Progress	1,260,075	-	-
Leasehold Improvements, Net of Accumulated Depreciation	50,973	84,956	23,965
Total Noncurrent Assets	202,054,021	196,986,798	191,178,120
Deferred Outflows Pension & OPEB	28,869,121	26,956,762	19,431,161
Total Assets and Deferred Outflows	681,724,948	667,987,806	617,870,843
Liabilities			
Current Liabilities:			
Economic Development Fund Liability	128,749,788	115,195,879	138,451,373
Obligations Under Securities Lending	1,975,603	3,079,898	-
Prize Liability	41,407,663	43,402,056	44,323,303
Accounts Payable	15,975,613	18,446,535	9,048,894
Compensated Absences - Current	5,168,587	4,993,581	5,599,509
Deferred Revenue	2,025,768	1,690,830	1,385,261
Deposit Liability	585,421	200,173	193,160
Contracts Payable - Current	3,287,744	1,406,147	884,006
Total Current Liabilities	199,176,187	188,415,099	199,885,506
Noncurrent Liabilities:			
Deferred Prize Liability	99,346,487	105,390,528	111,242,208
Contracts Payable - Noncurrent	4,335,139	5,619,879	8,024,801
Net Pension Liability	63,151,329	44,991,310	30,563,430
Net Other Postemployment Benefits (OPEB) Obligation	843,747	955,560	1,270,966
Total Noncurrent Liabilities	167,676,702	156,957,277	151,101,405
Deferred Inflows Pension & OPEB	15,743,615	25,263,909	24,245,674
Total Liabilities and Deferred Inflows	382,596,504	370,636,285	375,232,585
Equity			
Retained Earnings:			
Fixed Asset Book Value Net of Associated Liabilities	109,134,900	92,672,066	73,568,631
Inventory and Prepaids	10,110,171	6,416,851	5,333,652
Asset/Project Purchases Committed	43,049,820	61,701,460	63,055,015
Restricted for OPEB Asset	1,833,552	1,561,144	680,959
Operating Working Capital	135,000,000	135,000,000	100,000,000
	133,000,000		
Total Retained Earnings	299,128,444	297,351,521	242,638,257



Oregon Lottery Cash Flow Statement For the month ending April 30, 2024

		Current Month	Year to Date
Cash Flows from Operating Activities:			
Receipts from Customers	\$	1,518,337,237	\$ 14,361,612,808
Payments to Prize Winners		(1,398,662,337)	(13,176,032,239)
Payments to Employees		(3,852,326)	(38,121,050)
Payments to Suppliers		(37,126,425)	(375,680,884)
Other Income		21,428	574,563
Net Cash Provided (Used) in Operating Activities		78,717,577	772,353,199
Cash Flows from Noncapital Financing Activities:			
Transfers to EDL		(219,426,598)	(914,686,274)
Net Cash Provided (Used) in Noncapital Financing Activities		(219,426,598)	(914,686,274)
Cash Flows from Capital and Related Financing Activities:			
Acquisition/Restoration of Capital Assets		(3,951,025)	(36,287,132)
Contract Payments		(272,696)	(2,995,649)
Proceeds from Disposition/Impairment of Capital Assets		105,030	435,817
Net Cash Provided (Used) in Capital and Related Financing Activities		(4,118,691)	(38,846,964)
Cash Flows from Investing Activities:			
Purchases of Investments		-	(1,290,516)
Proceeds from Sales and Maturities of Investments		-	8,354,667
Interest on Investments and Cash Balances		2,287,829	19,357,537
Investment Expense		-	(10,148)
Net Cash Provided (Used) in Investing Activities		2,287,829	26,411,540
Net Increase (Decrease) in Cash and Cash Equivalents		(142,539,884)	(154,768,499)
Cash and Cash Equivalents - Beginning		525,048,546	537,277,161
Cash and Cash Equivalents - Ending	\$	382,508,662	\$ 382,508,662
Reconciliation of Operating Income to Net Cash Provided (used) by Op	erating Activities	
Net Profit/(Loss)	\$	81,560,910	\$ 771,372,880
Adjustments to reconcile net profit to cash flows from operating activities			
Depreciation and Amortization		3,058,938	28,122,286
Non-operating (Income)/Expense		137,609	(17,665,222)
(Gain)/Loss on Capital Asset Disposition		(59,561)	(152,287)
Net Changes in Assets and Liabilities:			
(Increase) / Decrease in Accounts Receivable - Games		1,493,278	(16,916,167)
(Increase) / Decrease in Ticket Inventory		(234,003)	150,202
(Increase) / Decrease in Prepaid Expense/Def Outflows		(403,140)	(10,488,982)
(Increase) / Decrease in Prize Reserves		(100,710)	(294,411)
Increase / (Decrease) in Accounts Payable		(1,590,151)	(257,869)
Increase / (Decrease) in Compensated Absences Liability		48,364	528,598
Increase / (Decrease) in Deposit Liability		(75,195)	293,081
Increase / (Decrease) in Deferred Revenue/Inflows		(273,124)	125,460
Increase / (Decrease) in Prize Liability		(6,265,638)	3,335,633
Increase / (Decrease) in Net Pension Liability		1,420,000	14,200,000
Total Adjustments and Changes		(2,843,333)	980,320
Net Cash Provided (Used) by Operating Activities	\$	78,717,577	\$ 772,353,199



Oregon State Lottery Fiscal Year 2024 Financial Plan (In Thousands)

	Commission Approved Budget Forecast Adjustn							ljustments Adjusted Budge					
	Traditional	Video	Sports	Total	Sept	Dec	March	May	Traditional	Video	Sports	Total	
Revenue													
Video Lottery™		\$16,522,863		\$16,522,863	\$ (61,293) \$					\$16,102,546		\$16,102,546	
Scratch-its™ Instant Tickets	\$ 156,123			156,123	599	280	(204)		\$156,798			156,798	
Megabucks™	31,286			31,286	(513)	(220)	2,039		32,591			32,591	
Powerball®	49,698			49,698	10,968	23,117	5,201		88,984			88,984	
Mega Millions®	26,938			26,938	14,786	3,958	97		45,779			45,779	
Keno	105,800			105,800	1,239	(130)	(1,109)		105,800			105,800	
Raffle™	2,500			2,500	-	-	-		2,500			2,500	
Pick 4 ^{sм}	2,000			2,000	(6)	32	(61)		1,965			1,965	
Win for Life ^{sм}	3,864			3,864	292	768	41		4,964			4,964	
Lucky Lines [™]	1,986			1,986	(87)	12	24		1,935			1,935	
Scoreboard			647,376	647,376	(0)	-	-				\$ 647,376	647,376	
Total Revenue	380,195	16,522,863	647,376	17,550,434	(34,016)	(15,870)	(309,309)	-	441,317	16,102,546	647,376	17,191,239	
Prizes	245,869	15,285,855	588,399	16,120,123	(38,286)	(25,352)	(322,659)		277,001	14,868,428	588,399	15,733,827	
Net revenue	134,326	1,237,008	58,977	1,430,311	4,269	9,482	13,349	-	164,316	1,234,119	58,977	1,457,412	
Direct Expenses													
Commissions	30,431	279,098		309,529	740	1,196	(3,735)		35,320	272,410		307,730	
Game Vendor Charges	9,788	2,103	37,348	49,239	684	697	151		11,319	2,103	37,348	50,770	
Tickets	4,628			4,628	0	-	-		4,628			4,628	
Advertising	7,271	380		7,651	(0)	-	-		7,271	380	-	7,651	
Sales Support	1,080			1,080	0	-	-		1,080			1,080	
Game Equip, Parts & Maint	1	12,632		12,633	(0)	-	-		1	12,632		12,633	
Depreciation	5,570	23,083		28,653	(0)	-	-		5,570	23,083		28,654	
Capital Interest		11		11	(0)	-	-			11		11	
Total Direct Expenses	58,769	317,307	37,348	413,424	1,423	1,893	(3,584)	-	65,191	310,619	37,348	413,157	
Gross Profit	75,557	919,701	21,629	1,016,887	2,846	7,589	16,933		99,126	923,500	21,629	1,044,254	
Relative Gross Profit %	7.43%	90.44%	2.13%		-				9.49%	88.44%	2.07%		
Indirect Revenue	873	10,630	-	11,503	-	-	-		1,092	10,174	238	11,504	
Indirect Expenses													
Public Information	88	1,075	25	1,188	-	-	-		113	1,052	25	1,189	
Market Research	64	779	18	861	-	-	-		82	761	18	861	
Salaries & Benefits	5,802	70,628	2,354	78,784	-	-	-		7,479	69,674	1,632	78,784	
Services & Supplies	2,993	36,434	857	40,284	-	_	-		3,824	35,625	834	40,284	
Depreciation	256	3,118	73	3,447	-	_	-		327	3,048	71	3,448	
Total Indirect Expenses	9,203	112,034	3,327	124,564	-	-	-		11,825	110,160	2,580	124,566	
Net Profit from Operations	67,227	818,297	18,302	903,826	2,846	7,589	16,933	-	88,393	823,514	19,287	931,192	
Modernization Reserve Spending	• •		,	22,949	-	-	-	-		,	,	22,949	
Net Profit			_	\$880,877	2,846	7,589	16,933	-	1		-	\$908,243	
Additional Information:			=	+	_,	- ,			I		:	+	
Capital outlay				36,862	-	-	-					36,862	



Operating Statement Analysis For the month of and year to date as of: April 30, 2024

							•								Completed Portion	83.3%
			Month				Year-to-Date					Prior	Year		Annual Bu	
				. ,	Variance		•	Variance Favorable/ Unfavorable) to				Current Month More/(Less) Than Prior		Current YTD More/(Less) Than Prior Year		% Earned or Used Year to
D		Actual	Budget	to Budget	%	Actual	Budget	Budget	%		Month	Year/Month	YTD	YTD	Budget	Date
Revenue Scratch-Its™ Instant Tickets	\$	13,515,216	\$ 12,466,327	\$ 1,048,889	8.4%	\$ 132,901,294	\$ 131,740,610 \$	1,160,684	0.9%	¢	12,320,441	\$ 1.194.775	\$ 131,950,079	\$ 951,215	\$ 156,797,975	84.8%
Megabucks sm	Þ	2,218,864	2,570,142	(351,278)	-13.7%	25,791,685	27,423,497	(1,631,812)	-6.0%	Φ	3,011,705	(792,841)	25,549,204	242,481	32,591,286	
Powerball®		8,637,654	4,429,771	4,207,883	95.0%	89,307,591	79,974,015	9,333,576	11.7%		3,365,770	5,271,884	66,092,825	23,214,766	88,983,973	
Mega Millions®		3,214,979	2,552,839	662,140	25.9%	49,103,382	40,588,106	8,515,276	21.0%		2,977,273	237,706	50,789,804	(1,686,422)	45,778,876	
Raffle™		(50)	2,332,037	(50)	N/A	2,499,630	2,500,000	(370)	0.0%		(90)	237,700	2,499,880	(250)	2,500,000	
Keno		9,265,085	8,874,906	390.179	4.4%	88,617,280	88,744,274	(126,994)	-0.1%		9,059,371	205,714	91,455,382	(2,838,102)	105,800,286	
Pick 4 sm		169,366	161,062	8,303	5.2%	1,659,532	1,637,386	22,146	1.4%		171,950	(2,585)	1,622,932	36,601	1,964,883	
Win For Life™		420.858	386,802	34.056	8.8%	4.270.749	4.178.768	91,981	2.2%		347.658	73,200	3,271,014	999,735	4.964.231	
Lucky Lines sm		140,282	162,816	(22,534)	-13.8%	1,503,836	1,604,256	(100,420)	-6.3%		107,734	32,548	1,477,612	26,224	1,935,309	
Video Lottery™ (Gross Receipts)	1	408,344,918	1,446,985,886	(38,640,968)	-2.7%	13,350,656,260	13,358,810,492	(8,154,232)	-0.1%	1	373,827,943	34,516,975	13,415,249,613	(64,593,353)	16,102,546,052	
Sports Wagering (Gross Receipts)	.,	71,198,864	57,507,719	13,691,145	23.8%	631,826,149	539,305,672	92,520,477	17.2%	',	54,242,840	16,956,024	471,270,424	160,555,725	647,375,704	
Total Revenue	1	517,126,035	1,536,098,271	(18,972,236)	-1.2%	14,378,137,388	14,276,507,076	101,630,312	0.7%	1.	459,432,594	57,693,441	14,261,228,768	116,908,619	17,191,238,574	_
Prizes		392,140,651)	(1,413,408,140)	21,267,489	1.5%	(13,176,679,823)	(13,087,867,317)	(88,812,506)	-0.7%		340,969,104)	51,171,547	(13,083,526,395)	93,153,428	(15,764,529,822	
Net Revenue		124,985,384	122,690,131	2,295,253	1.9%	1,201,457,565	1,188,639,759	12,817,806	1.1%		118,463,491	6,521,894	1,177,702,374	23,755,191	1,426,708,751	<u>-</u>
Direct Expenses																
Commissions		23,845,053	25,391,996	1,546,943	6.1%	264,121,965	260,192,308	(3,929,658)	-1.5%		22,666,957	1,178,097	264,166,506	(44,541)	307,730,368	
Game Vendor Charges		4,244,273	4,299,036	54,763	1.3%	42,717,809	42,578,019	(139,790)	-0.3%		4,194,191	50,082	34,439,376	8,278,433	50,770,212	
Tickets		313,431	248,877	(64,554)	-25.9%	2,832,884	3,591,623	758,739	21.1%		232,775	80,656	2,462,494	370,390	4,628,444	
Advertising		6,614	471,180	464,566	98.6%	5,080,297	6,283,200	1,202,903	19.1%		740,440	(733,825)	5,705,572	(625,275)	7,650,984	
Sales Support		57,459	49,853	(7,606)	-15.3%	407,513	880,005	472,492	53.7%		138,770	(81,311)	649,646	(242,133)	1,080,098	
Game Equipment, Parts & Maintenance		1,603,676	946,750	(656,926)	-69.4%	7,285,451	11,376,388	4,090,937	36.0%		1,882,489	(278,813)	3,075,632	4,209,819	12,632,688	
Depreciation		2,535,370	2,367,671	(167,700)	-7.1%	23,574,323	23,918,371	344,048	1.4%		2,082,272	453,098	17,893,813	5,680,511	28,653,708	
Interest Expense		7,416	912	(6,504)	-713.1%	77,652	9,120	(68,532)	-751.4%		4,800	2,616	74,557	3,094	10,946	_
Direct Expenses		32,613,293	33,776,275	1,162,981	3.4%	346,097,895	348,829,034	2,731,139	0.8%		31,942,694	670,600	328,467,595	17,630,300	413,157,447	_
Gross Profit		92,372,091	88,913,857	3,458,234	3.9%	855,359,670	839,810,725	15,548,945	1.9%		86,520,797	5,851,294	849,234,779	6,124,891	1,013,551,304	84.4%
Indirect Revenue																
Gain (Loss) on Sale of Fixed Assets		59.561	_	59.561	N/A	152,287		152,287	N/A		250,174	(190,613)	4,344,177	(4,191,890)		N/A
Other Income/(Expense)		2,387,443	958,666	1,428,777	149.0%	19,970,708	9,586,660	10,384,048	108.3%		1,646,071	741,373	10,881,384	9,089,324	11,504,000	
Investment Market Value Adj		(2,668,182)	-	(2,668,182)	N/A	(4,224,131)	-	(4,224,131)	N/A		469,845	(3,138,027)	(3,437,149)	(786,982)	- 1,001,000	N/A
Total Indirect Revenue/(Loss)		(221,177)	958,666	(1,179,843)	-123.1%	15,898,864	9,586,660	6,312,204	65.8%		2,366,090	(2,587,267)	11,788,412	4,110,452	11,504,000	
Indirect Expenses																
Public Information		19,516	190,832	171,316	89.8%	800,376	1,176,320	375,944	32.0%		182,339	(162,823)	860,313	(59,936)	1,188,000	
Market Research		28,630		(28,630)	N/A	404,262	961,958	557,696	58.0%		89,611	(60,981)	430,160	(25,898)	860,525	
Salaries, Wages & Benefits		6,664,746	6,565,345	(99,401)	-1.5%	67,804,207	65,653,451	(2,150,756)	-3.3%		6,456,679	208,068	62,804,208	4,999,999	78,784,157	
Services & Supplies		2,943,210	3,308,930	365,721	11.1%	20,019,390	33,666,783	13,647,393	40.5%		1,731,822	1,211,388	16,020,583	3,998,807	40,284,117	
Depreciation		523,568	193,914	(329,654)	-170.0%	4,547,962	3,060,413	(1,487,550)	-48.6%		649,819	(126,251)	2,285,910	2,262,052	3,447,672	
Interest Expense		5,888	-	(5,888)	N/A	68,433	-	(68,433)	N/A		-	5,888	-	68,433	-	N/A
Total Indirect Expense		10,185,558	10,259,021	73,463	0.7%	93,644,631	104,518,925	10,874,294	10.4%		9,110,270	1,075,288	82,401,174	11,243,457	124,564,470	_
Net Profit from Operations		81,965,356	79,613,502	2,351,854	3.0%	777,613,903	744,878,460	32,735,442	4.4%		79,776,617	2,188,739	778,622,017	(1,008,114)	900,490,833	
Modernization Investment Spending	_	404,446	1,912,416	1,507,970	78.9%	6,241,023	19,124,152	12,883,129	67.4%		909,937	(505,491)	6,915,170	(674,147)	22,949,000	
Net Profit	\$	81,560,910	\$ 77,701,086	\$ 3,859,824	5.0%	\$ 771,372,880	\$ 725,754,308 \$	45,618,571	6.3%	\$	78,866,680	\$ 2,694,230	\$ 771,706,847	\$ (333,967)	\$ 877,541,833	87.9%